

# The Missing Link to Toyota-Style Success—Lean Leadership

Lean production is responsible for some of the greatest business success stories of our time. But why stop at production when you can spread lean throughout the enterprise? The not-so-secret ingredient is lean leadership.

In the newest addition to the groundbreaking Toyota Way books, Jeffrey Liker and coauthor Gary Convis explain how to get employees on point and on mission. *The Toyota Way to Lean Leadership* will put you on a forward trajectory to gaining true operational excellence—and maintaining the momentum you need to stay ahead of the competition for the long run.

“This great book reveals the secret ingredient to lean success: lean leadership. Not only is it a pleasure to read, but it is also deep and enlightening. This book is an absolute must-read for anyone interested in lean: it’s both an eye opener and a game changer.”

—MICHAEL BALLÉ, Ph.D., coauthor of *The Gold Mine* and *The Lean Manager*

“This will immediately be recognized as the most important book ever published to understand and guide ‘True North Lean’ and the goal of perpetual business excellence.”

—ROSS E. ROBSON, President and CEO, DnR Lean, LLC, and the original Director of The Shingo Prize

“An excellent book that will shape leadership development for decades to come.”

—KAREN MARTIN, Principal, Karen Martin & Associates, and author of *The Kaizen Event Planner*

THE TOYOTA WAY TO LEAN LEADERSHIP

# THE TOYOTA WAY TO LEAN LEADERSHIP



FOREWORD BY  
**AKIO TOYODA**  
President and CEO  
of Toyota Motor  
Corporation

ACHIEVING AND SUSTAINING EXCELLENCE  
THROUGH LEADERSHIP DEVELOPMENT

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BESTSELLING AUTHOR OF *THE TOYOTA WAY*  
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JEFFREY K. LIKER  
GARY L. CONVIS



New York Chicago San Francisco London  
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**JEFFREY K. LIKER  
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To my son Jesse, whose deep insight and sage advice  
shaped the entire theme of this book.

—Jeff Liker

To my wife, Deborah, who has been my strongest  
supporter throughout our wonderful life journey together.

—Gary Convis

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